

# CERTIFICATE

No 109589

## Olha Makushina

ID: 3227714402

Date of birth: 15/05/1988

Completed 02.10.2023-30.06.2024

in UKRAINE

# Rebuilding Task Force Program

### 176 academic hours

10/2023 – The landscape of the international rebuilding sector, trainer Jean Sutton  
11/2023 – Models of international cooperation, trainer Markus Jonsson  
12/2023 – Developing rebuilding business strategies, trainer Anu-Mall Naarits  
01/2024 – Service design for internationalization, trainer Artem Daniliants  
02/2024 – Pricing strategies, trainer Anne Laitinen  
03/2024 – Delivering service in international markets, trainer Martina Vazzoler  
04/2024 – Marketing and sales of services internationally, trainer Markus Jonsson  
05/2024 – Preparing and planning. Sales plan. Cost plan. Cash flow plan. ROI, trainer Artem Daniliants

**Anu-Mall Naarits**, CEO  
Visionest Institute OÜ  
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Tallinn, 30.06.2024